

**De gezondheidseconomische impact  
van geïntegreerde zorg**

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Reeves et al. Globalization and Health 2011, 9:40  
<http://www.globalizationandhealth.com/content/9/1/40>

 GLOBALIZATION AND HEALTH

**RESEARCH** **Open Access**

Does investment in the health sector promote or inhibit economic growth?

Aaron Reeves<sup>1</sup>, Sanjay Basu<sup>2,3</sup>, Martin McKee<sup>3</sup>, Christopher Meissner<sup>4</sup> and David Stuckler<sup>1,5</sup>



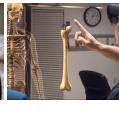
**De drie basisprincipes**



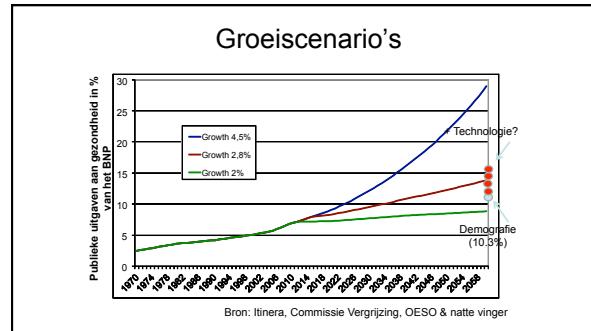
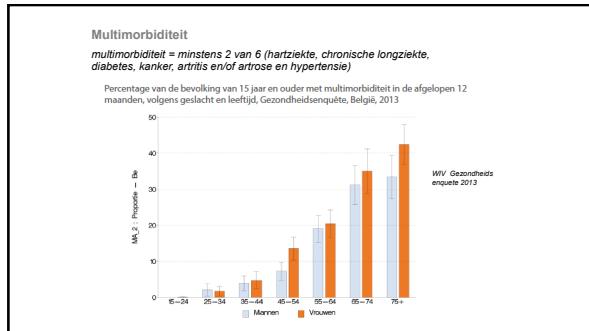
**Exponential technology  
→ exponential cost?**







<http://medicalfuturist.com>



**Maar ook serieuze problemen**

- 1. Fragmentatie**
- 2. Overbehandeling**
- 3. Uitsluiting en onderbehandeling**
- 4. Te weinig preventie**

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### De cruciale balans: kosteneffectiviteit



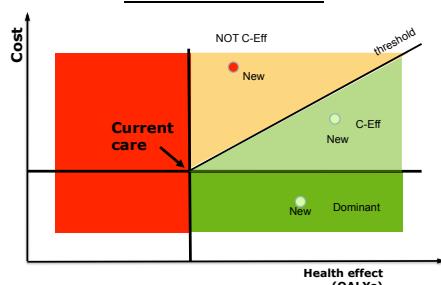
Public Money      Health Impact

### Regeerakkoord (2014)

Het zorgaanbod moet permanent getoetst worden aan wetenschappelijk onderbouwde criteria inzake noodzakelijkheid, doelmatigheid en kosteneffectiviteit.



### Cost-effectiveness



### Waar trekken we de grens?

- At the discretion of the decision maker (England: 30,000£ per QALY)
- EU: 40000 euro
- WHO: **Highly cost-effective** (< GDP per capita);  
**Cost-effective** (between one and three times GDP per capita);  
(e.g. Belgium = +/- €37000)

Voorbeelden

Treatment	Cost per QALY gained (€)
Intensive cardiovascular rehabilitation in CHD	dominant
Procyclan Chronic Heart Failure	6.000
Total Hip Replacement	10.000
Brilique Acute Coronary Syndrome	14.000
Prezista HIV	16.000
Sovaldi HCV	18.000
Velcade multiple myeloma	30.000
Tysabri MS	47.000
Annual mammography for women aged 60-70yr	70.000
Annual CT for 60 year-old heavy smokers	130.000

CTG/CRM (RIZIV) (at official prices)



**Why integrated care?**

Take, for example, care for patients with low back pain—one of the most common and expensive causes of disability. In the prevailing approach, patients receive portions of their care from a variety of types of clinicians, usually in several different locations, who function more like a spontaneously assembled “pickup team” than an integrated unit. One patient might begin care with a primary care physician, while others might start with an orthopedist, a neurologist, or a rheumatologist. What happens next is unpredictable. Patients might be referred to

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Porter & Lee, Harvard Business Review



## Creating a Value-Based Health Care Delivery System

1. Re-organize Care into **Integrated Practice Units (IPUs)** around Patient Medical Conditions
2. Measure **Outcomes** and **Costs** for Every Patient
3. Move to **Bundled Payments** for Care Cycles, accounting for value delivered
4. **Integrate** with other Care Delivery Systems
5. Build an Enabling **Information Technology Platform**

Based on M. Porter and T. Lee, "The Strategy that will Fix Health Care," *Harvard Business Review* (October 2013)

## SYSTEMATIC REVIEWS

### Economic Impact of Integrated Care Models for Patients with Chronic Diseases: A Systematic Review



Melissa Desmedt, MSC<sup>1,\*</sup>, Senja Verstraet, MSC<sup>1</sup>, Johan Hellings, PhD<sup>1,2</sup>, Jochen Bergs, MSc<sup>1</sup>, Ezra Desers, PhD<sup>3</sup>, Patrick Vankrunkelsven, PhD<sup>4</sup>, Hubertus Vrijhoef, PhD<sup>1,2,5</sup>, Lieven Annemans, PhD<sup>3</sup>, Nick Verhaeghe, PhD<sup>2</sup>, Mirko Petrovic, PhD<sup>1,2</sup>, Dominique Vandijck, PhD<sup>1,2</sup>

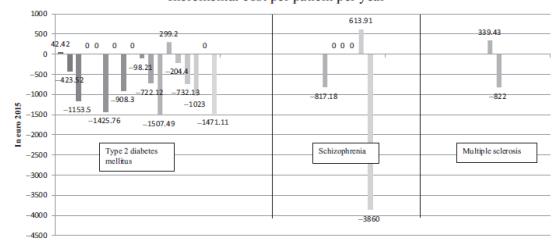
VALUE IN HEALTH 19 (2016) 892 – 902

## Healthcare perspective

Author (year)	Country	Design	Study period (y)	Usual care (comparator)	Integrated care
Naji (1994) [43]	United States	Type 2 diabetes mellitus RCT	2	Conventional care	Integrated care
Berger et al. (2000) [23]	United States	Before-after study	4	Disease management	
Sidorov et al. (2002) [24]	United States	Retrospective study	2	Disease management	
Wagner et al. (2003) [44]	United States	RCT	2	Usual care	Chronic care clinics
Boss et al. (2003) [45]	United States	Before-after study	1	Disease management	
Snyder et al. (2003) [25]	United States	Before-after study	4	Disease management	
Villagra and Ahmed (2004) [26]	United States	Before-after study	1	Disease management	
Boyer et al. (2004) [46]	United States	Before-after study	1	Disease management	
Soukiazis et al. (2008) [31]	France	Before-after study	3	Disease management	
Stock et al. (2010) [28]	Germany	RCT	4	Routine care	Managed care
Dall et al. (2010) [29]	United States	Prospective study	1	Disease management	Team-based care
Reaven et al. (2010) [33]	United States	Prospective study	1	Disease management	Team-based care
Ko et al. (2011) [47]	China	RCT	2	Usual care	Team-based care
Desai et al. (2011) [34]	Germany	Prospective study	9	Disease management	
Dall et al. (2011) [35]	United States	Retrospective study	1	Disease management	
Oestermann et al. (2012) [36]	Austria	Retrospective study	3	Disease management	
Adepoju et al. (2014) [48]	United States	RCT	1	Usual care	Disease management
Tan et al. (2014) [37]	Singapore	Before-after study	3	Disease management	Disease management
Reynolds and Houth (1994) [49]	New Zealand	RCT	1	Hospital care	Community care
Wiersma et al. (1999) [47]	The Netherlands	RCT	2	Hospital care	Community care
Burns et al. (1999) [49]	United Kingdom	RCT	1	Hospital care	Community care
Gater et al. (1999) [49]	United Kingdom	RCT	1	Hospital care	Community care
Tseng et al. (2007) [41]	Taiwan	RCT	1	Hospital care	Integrated care
Schmid-Knaepelin et al. (2009) [50]	Germany	RCT	1	Hospital care	Integrated care
Tan et al. (2010) [38]	United States	Multiple sclerosis Retrospective study	1	Hospital care	Care management
Pozzilli et al. (2002) [42]	Italy	RCT	1	Hospital care	Home-based care

## RESULTS

### Incremental cost per patient per year



BMJ

RESEARCH

Effect of integrated care for sick listed patients with chronic low back pain: economic evaluation alongside a randomised controlled trial

Ludeke C Lanbeek, researcher,<sup>1,2</sup> Judith E Bosmans, senior researcher,<sup>3</sup> Barend J Van Royen, professor,<sup>4,5</sup> Maurits W Van Tulder, professor,<sup>3</sup> Willem Van Mechelen, professor,<sup>1,6</sup> Johannes R Anema, professor<sup>2,6</sup>

BMJ 2010;341:c6414

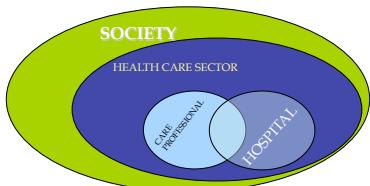
Results (12 months follow up)

Pooled variables	Mean total effect (SD) Integrated care (n=66)	Mean total effect (SD) Usual care (n=66)	Mean difference (95% CI)
<b>Effects</b>			
Mean (SD) total effect:			
Days until sustainable return to work	129 (117)	197 (129)	-68 (-110 to -26)
QALY	0.74 (0.19)	0.65 (0.21)	0.09 (0.03 to 0.16)
<b>Costs</b>			
Mean (SD) total costs (£):			
Total direct costs*	1479 (1133)	1262 (1094)	217 (-131 to 662)
Primary care costs	1251 (700)	857 (758)	395 (131 to 687)
Secondary care costs	124 (416)	247 (425)	-122 (-274 to 43)
Direct non-healthcare costs	104 (225)	159 (325)	-55 (-196 to 98)
Total indirect costs	11 686 (12 553)	17 213 (13 416)	-5527 (-10 160 to -740)
Total costs†	13 165 (13 600)	18 475 (13 616)	-5310 (-10 042 to -391)

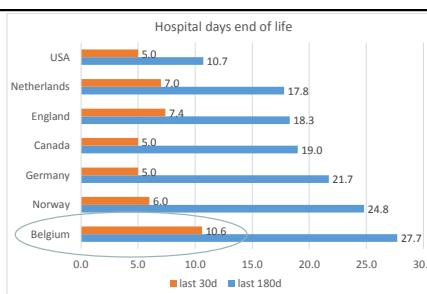
\*Direct healthcare costs added to direct non-healthcare costs.

†Total direct costs added to indirect costs.

Different perspectives!



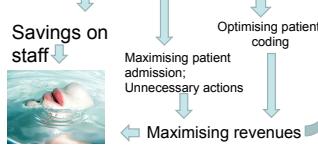
→Need to bring the societal perspective in, and align financial incentives in the system



Bekelman et al, JAMA, January 2016

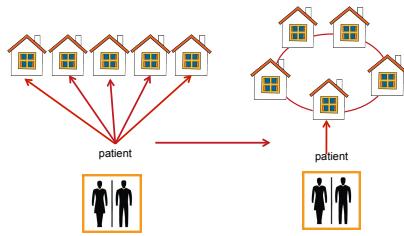
## The current vicious circle for hospitals

Paradigm of rationing since the crisis



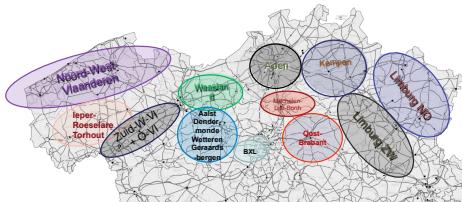
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## Integrated care requires networks



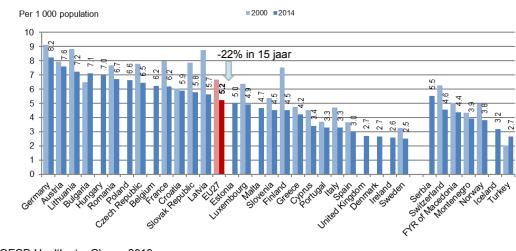
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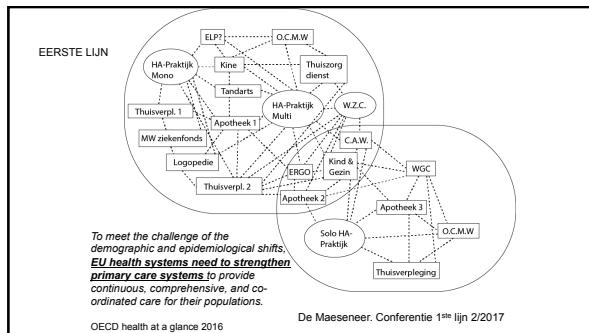
## Ziekenhuislandschap Vlaanderen Dec '16



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## Evolutie van ziekenhuisbedden





If you want to go fast,  
go alone.

If you want to go far,  
go together.

- African Proverb -



**Sowieso een sterker eerste lijn nodig**

Informe SESPAS  
Primary care: an increasingly important contributor to effectiveness, equity, and efficiency of health services. SESPAS report 2012  
Barbara Starfield<sup>a</sup>  
<sup>a</sup>University Distinguished Professor, Department of Health Policy and Management, Johns Hopkins University, Baltimore, Maryland, USA

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**ABSTRACT**

As of 2005, the literature on the benefits of primary care oriented health systems was consistent in showing greater effectiveness, greater efficiency, and greater equity. If we missing five years, nothing changed? In this paper, we review the literature on the benefits of primary care. We find that the main benefits of primary care are achieved. We now know that, within certain bounds, neither the weak

- Less hospital admissions
- Less emergency visits
- Less non-evidence based surgery
- Less readmissions
- More focus on prevention
- ....

## Aanbeveling

**Maak een inschrijving in  
een huisartsenpraktijk  
verplicht**

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## ! Casemanager (zorgbehartiger)

Al honderden papers die de gezondheids-economische aspecten ervan bespreken  
-Voor afgelijnde chronische ziekte  
-Voor multi-morbiditeit  
-Thuis, nursing homes, ziekenhuizen  
-....



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Integrated care needs  
a change of financial  
incentives!



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## Enkele verhalen

- Dirk – huisarts – Aarzelt soms om patiënten te verwijzen naar specialist
- Eddy – cardioloog – houdt niet van telegeneeskunde
- Maria vliegt uit het ziekenhuis
- Jeanine – sterft aan kanker in het ziekenhuis



## Vandaag: vooral betaling per prestatie

### "Payment per delivered service"

- + minder wachttijden
- +/- effect op kwaliteit?
- +/- effect op relatie arts-patiënt?
- Overgebruik; verkeerd gebruik; misbruik

KCE Rapport 2009

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## Nieuwe betalingsmechanismen!

Om deze samenwerking mogelijk te maken zal de regering volgende tussendoelen realiseren:

- invoeren van nieuwe vormen van financiering die samenwerking, coördinatie en kwaliteit bevorderen;



Federal regeerakkoord

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## Meer Pay for Performance?

- 'the systematic and deliberate use of payment incentives that recognize and reward high levels of quality and quality improvement'. (The Institute of Medicine, 2007)

BUT: What is quality? Do we have the data? What types of incentives to provide? What about the confounders?.....

(Annemans et al. KCE report 2009)

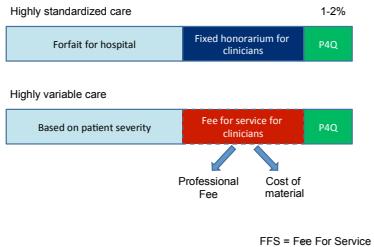
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## Werkt P4P?



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### → new hospital financing: key elements



### Chronische patiënten: 'bundled payments'

- Vast bedrag per patiënt per episode van zorg ("forfaitaire honoraria") of per vaste periode
  - + minder overgebruik
  - + betere toegang
  - + meer focus op preventie
  - + "patient empowerment"
  - *onderbehandeling?*
  - *kosten afschuiven?*

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#### Voorbeelden (per maand per patiënt)

-GMD



-Zuurstof-patiënten



-Diabetes



Mogelijke nieuwe voorbeelden

-Telemonitoring (bv Corneel)



-Psychiater opvolgen patiënt na ontslag



### Naar nieuw betalingssysteem voor alle zorgverleners?



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**The fundamant: eHealth**

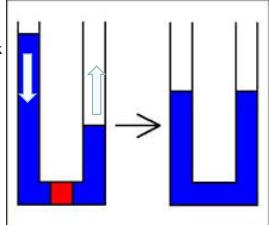
**" If you do not have all information for all the patients , all the time you are wasting your money "**



George Halvorson,  
CEO.Kaiser Permanente

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**Herinvesteren in gezondheid!**



Overgebruik  
Verspild  
gebruik  
Misbruik →

Meer geld voor innovatie, kwaliteit, gelijke toegang, én preventie

**Hervormen om te kunnen behouden**

Tweede druk  
19,95€  
Verkrijbaar in de boekhandel



Lieven Annemans  
Je geld of je leven  
in de gezondheidszorg

van Mastrick